

**CODY Systems Cost Proposal for:
CODY Investigations**



Chevy Chase Police Department (MD) - August 8, 2008

Core Licensed Software (Client/Server Version)	Amount	Quantity	Total Cost
CODY Investigations™ (Low Volume)	\$13,750.00	1	\$13,750.00
CODY Data Visualizer™ (Automatically Analyze, Compile and Graphically Display Data Links and Relationships)	Included	0	Included
Core Licensed Software Sub-Total			\$13,750.00
Existing Client Incentive			\$1,375.00
Total Core Licensed Software			\$12,375.00

Professional Services			
Installation Services	Amount	Quantity	Total Cost
Core Software Remote Activation Services	\$250.00	1	\$250.00
Training Services (See Note Below)	Amount	Days	Total Cost
CODY Administrator™ Training	\$2,313.00	1	\$2,313.00
CODY Investigations™ Training	\$2,313.00	4	\$9,252.00
Professional Services Sub-Total			\$11,815.00
Project Management Services			\$1,278.25
Total Professional Services			\$13,093.25

NOTE: Training Services are based upon one (1) CODY Trainer on site, for no more than eight (8) students. On site training days include travel, as well as 8 hours of set up, training and breaks, and may involve individual and/or Train the Trainer type training. If online WebEx training services are provided, such services are provided from CODY HQ, with Agency personnel connecting via a high speed Internet connection.

TOTAL PROJECT COSTS	\$25,468.25
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Annual Software Support and ARM Services	Total Cost
CODY Licensed Software Support Fees for One Year*	\$2,406.25
TOTAL ANNUAL SOFTWARE SUPPORT AND ARM SERVICES FEES	\$2,406.25

Prices Effective for 90 Days from Date of Proposal - Cost Proposal Prepared by Fred Jenkins.

Purchase of Optional Components will increase second and subsequent year Support costs, as well as Professional Services.

All services contemplated on this cost proposal will be covered by the terms and conditions set forth in the Master Software and Services Agreement between CODY and the Licensee (as defined in that agreement).

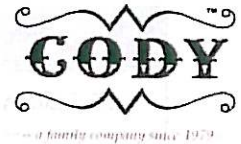
**Support and ARM Services for the Licensed System are provided in accordance with the "Licensed System Support Services Policies and Procedures." The Support Fee noted above shall be pro-rated from the date of installation of additional software that is purchased and added to an existing CODY System. The pro-rated portion of the fee shall be due at the time installation of the additional software. Thereafter, the entire Support Fee noted above shall be added to the existing Support Fees and shall be due each and every year, upon the anniversary of the initial CODY installation.*

The information contained in this Cost Proposal is proprietary and confidential. It is intended for use only by the recipient, in connection with evaluation of the proposal. Information contained herein shall not be made available or disclosed to third parties, without the prior written authorization of CODY Computer Services, Inc., except where such disclosure is required by law or by the procurement regulations of the recipient.

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**CODY Systems Cost Proposal for:
CODY Mobile 7™**



Chevy Chase Police Department (MD) - August 8, 2008

Core Licensed Software (Client/Server Version)	Amount	Quantity	Total Cost
CODY Mobile 7™ with Messaging (Server License) <i>Requires a Specific Network Configuration, TCP/IP Connection and Does NOT Include Hardware, Wide Area Network and/or Wireless Carrier</i>	\$2,500.00	1	\$2,500.00
CODY Mobile 7™ with Messaging <i>(For Each Laptop)</i>	\$1,000.00	5	\$5,000.00
CODY Mobile 7™ GEO File	Included	1	Included
CODY Mobile 7™ Sub-Total			\$7,500.00
Trade-In Value for Five Existing Mobile 6 Licenses			\$2,500.00
CODY Mobile 7™ Licensed Software			\$5,000.00

Professional Services			
Installation Services	Amount	Quantity	Total Cost
Core Software Remote Installation Services <i>*Assumes CODY's Installation Tasks are Performed Remotely and the Agency Performs Laptop Software Installation.</i>	\$500.00	1	\$500.00
Training Services (See Note Below)	Amount	Days	Total Cost
CODY Mobile™ Training	\$2,313.00	2	\$4,626.00
Professional Services Sub-Total			\$5,126.00
Project Management Services			No Charge
Total Professional Services			\$5,126.00

NOTE: Training Services are based upon one (1) CODY Trainer on site, for no more than eight (8) students. On site training days include travel, as well as 8 hours of set up, training and breaks, and may involve individual and/or Train the Trainer type training. If online WebEx training services are provided, such services are provided from CODY HQ, with Agency personnel connecting via a high speed Internet connection.

TOTAL PROJECT COSTS	\$10,126.00
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Annual Software Support and ARM Services	Total Cost
CODY Licensed Software Support Fees for One Year*	\$1,312.50
Adjustment for Existing Mobile 6 Software Support Fees	-\$1,305.00
TOTAL ANNUAL SOFTWARE SUPPORT AND ARM SERVICES FEES	No Charge

Prices Effective for 90 Days from Date of Proposal - Cost Proposal Prepared by Fred Jenkins.

Purchase of Optional Components will increase second and subsequent year Support costs, as well as Professional Services.

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**Support and ARM Services for the Licensed System are provided in accordance with the "Licensed System Support Services Policies and Procedures." The Support Fee noted above shall be pro-rated from the date of installation of additional software that is purchased and added to an existing CODY System. The pro-rated portion of the fee shall be due at the time installation of the additional software. Thereafter, the entire Support Fee noted above shall be added to the existing Support Fees and shall be due each and every year, upon the anniversary of the initial CODY installation.*

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Gordon, Roy

From: Fred W. Jenkins [fjenkins@codysystems.com]
Sent: Friday, August 08, 2008 3:49 PM
To: Gordon, Roy
Subject: Mobile 7 Benefits

Hi Chief Gordon,

Per our conversation, In addition to your Mobile proposal I have attached a Mobile 7 Whitepaper and listed some below Mobile 7 benefits for you.

- 1.) **Mobile 7 allows officers to continue working even when disconnected.**
- 2.) **The business file has pictures in Mobile 7.**
- 3.) **Ability for text messaging between mobile units AND from mobile units to in-house workstation.**
- 4.) **Auto-Updating feature allows the cars to update themselves after an update.**
- 5.) **MANY, MANY, fields that have been added in Cody6 but weren't available in Cody6Mobile.**
- 6.) **Customizable grid positions for search results.**
- 7.) **Limited (but still very useful) ability to restrict access for certain fields or tabs via Permissions in Cody6.**
- 8.) **Enhanced Spell Checking dictionary for some comment screens.**
- 9.) **No new features will be added to Mobile 6.**

Have a great weekend!

Fred

Fred Jenkins
Inside Sales Executive
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8/20/2008

CODY Mobile 7™

Mobile Field Reporting and Dispatch Client with Self-healing Technology



In today's mobile public safety world, officers on the street need tools that help them complete their mission safely, efficiently, and with confidence, without being held hostage by unreliable wireless networks. CODY Mobile 7™ delivers, with self-healing network technology that works in areas with great signal, poor signal, or no signal at all.

CODY Mobile 7™ is a next generation field-reporting and mobile dispatch/records client, integrated into CODY's end-to-end suite of software solutions for public safety. Mobile provides mobile/remote users with a secure link to CODY's desktop CODY Dispatch™ and CODY Records™, all in real-time over a high-speed wireless connection, such as EV-DO, or a wired connection; Users gain view/read/write access to the agency's central database. The system also allows for full silent dispatch, as well as audited instant messaging among all units and CAD. Users can complete/submit *and even approve* incident reports in the field, receive officer safety warnings – including BOLO and Amber alerts, swipe/score driver licenses and vehicle registrations for import, and issue electronic citations. CODY Mobile 7™ is more than a lookup/query interface. It is a full RMS/CAD client in the field.

CODY Mobile 7™ -- A Feature-based Look:

- **Bad wireless coverage...no problem – Mobile's Self-healing Technology:** Every jurisdiction has spots where wireless signal doesn't exist. Maybe it's an overpass, or a congested downtown or wooded area. These areas normally cause problems for mobile data systems. CODY has always taken the stance that lost data is not an option. As such, CODY Mobile 7™ includes self-healing technology that allows users to keep working normally, even when no network signal exists. The system automatically detects when network signal is lost, and enables 'Auto-Cache Mode'. Users can continue to write reports, update records, issue electronic citations, etc., while the system searches for a signal in the background. Once CODY Mobile 7™ senses that coverage is restored, all changes made while disconnected are automatically posted to the central database.
- **Drivers License and Vehicle Registration Swipe/Scan:** CODY Mobile 7™ leverages the latest in magnetic strip and 2D barcode technology to allow users to scan and/or swipe driver's licenses and vehicle registrations in their mobile units, and have the data automatically populate the central database. The system will even perform an automatic search for the driver and/or vehicle in the central database, prompting the user if such records already exist.
 - This feature requires the use of hardware not included with CODY Mobile 7™.
- **Seamless System-wide Integration:** CODY Mobile 7™ is an integrated member of CODY's end-to-end suite of software solutions for public safety. As such, the system is integrated with the central CODY database, allowing seamless communication with CODY Records™ and CODY Dispatch™. Users can search for names, incidents, vehicles, businesses, etc., and create records, update existing records, etc.
 - **Bi-directional Firehouse Interface:** CODY Mobile 7™ takes advantage of CODY's available bi-directional integration with the leading fire records solution, Firehouse. For more on this interface, please contact CODY.
- **Field Reporting and Citations:** Users can write, complete, submit, and **approve** incident reports in the field, in real-time, without returning to the station. Citations can be filled out, printed and given to the offender (with the proper hardware), and submitted -- again without returning to the station.

FIREHOUSE
Software®



- **Silent Dispatch:** CODY Mobile 7™ fully supports integrated silent dispatch from CODY Dispatch™. Calls can be opened, commented on, cleared, etc. by either the dispatcher or the mobile user herself; either way, all call status information is instantly available throughout the network. Units can arrive themselves at call locations, and this information is instantly populated throughout the network. Units have real-time access to all current call and unit statuses from within CODY Mobile 7™.
- **Instant Messaging Center:** CODY Mobile 7™ features an available instant messaging system that allows units to communicate silently with one another and with Central Dispatch, all from within a secure, audited environment.
- **Officer Safety Alerts:** Through CODY integration, CODY Mobile 7™ provides automatic, highly visible officer safety alerts on relevant people and locations. For example, if an officer is dispatched to a factory that produces hazardous materials, CODY Mobile 7™ will alert the officer with visual and audible warnings. Safety alerts include: known offender, open warrants, weapons offender, health alerts, etc....
- **BOLO and Amber Alerts:** CODY Mobile 7™ includes the ability to send and receive BOLO and Amber style system-wide alerts. Officers are alerted to these messages by both visual and audible signals.
- **On-demand Imaging:** Bandwidth can be an issue in a mobile environment, especially when dealing with images. So, while CODY Mobile 7™ provides on-line access to fullscreen images, including mugshots, vehicle images, floor-plans, site maps, crime-scene sketches, etc., it does so on-demand. If a user wants to view images for a given record, he clicks a button and the system automatically shows the image.
- **NCIC and State Database Lookup:** CODY Mobile 7™ can be configured to allow mobile units to perform NCIC and state database lookups.
- **Data-Sharing Client:** CODY Mobile 7™ is interoperable, and can be configured to access data-sharing networks in the field, including CODY's System-Agnostic C.O.B.R.A.™ data-sharing and analysis system.
- **Day/Night Color Modes:** CODY Mobile 7™ features two color modes for optimum viewing. Day and night modes are configurable to optimize visibility and officer safety.
- **Touch-screen enhanced:** With large buttons, tooltips, and easy to read labels, CODY Mobile 7™ is designed to take advantage of the latest touch-enabled LCD screens.



A Client's Perspective:

Mike Weiser, Chief of Police for the Berks-Lehigh Regional PD in PA had this to say about CODY Mobile 7™ -- "It gives our officers another tool to make sure they're safe. Using CODY Mobile 7, our officers have immediate access to data, even if they are in areas with sketchy wireless coverage. If officers are in these areas, and they're trying to input new information, the system actually holds onto it and sends it up to our server the instant they hit a connected area."



CODY Mobile 7™ -- Select Screenshots

The screenshot displays the CODY Mobile 7 application window. The top menu bar includes File, Messaging, Programs, Utilities, Settings, and Help. Below this is a toolbar with icons for Search, Cancel, Execute, Stop, First, Prior, Next, Last, Insert, Edit, Post, and Cancel. The main interface is divided into several sections:

- Left Sidebar:** Contains buttons for Acknowledged, Enroute, Arrived, Officer Initiated, Clear From Call, Status Change, Traffic Stop, and HELP.
- Top Navigation:** Includes tabs for Names, Incidents, I.R.F., Vehicles, Business, Property, Citations, GEO, DB Search, and Officer.
- Names Tab (Record 5/5):**
 - Name Data:** Last Name: AARON, First Name: JOHN, Middle Name: TESTY, Suffix: JR, Nickname: BIG GUY.
 - Address Data:** House: 99, Dir: E, Street: LONGWOOD AVE, City: PENNSBURG, State: PA, Zip: 18073.
 - Birth Data:** Date of Birth: 5/12/1951, Age: 55, Place of Birth: POTTSTOWN.
 - Additional Data:** Phone 1: (610) 999-9999, Phone 2: (610) 567-8901, SSN: 123-45-6798, Gang: SHARKS, Name Type: N, Occupation: SALES, Driver License: 123456789, State: PA, Rec Num: 159947.
 - Flags / Notifiers:** Includes checkboxes for Juvenile, Known Offender (checked), Weapons Flag, Resister, Megan's Law, House Check, Alarm, and ID.
- Right Panel:**
 - Images:** Shows two mugshot images of the officer.
 - Alerts:** Displays a WARNING alert with a red bar.
 - Warrants:** Shows DRO: 0 and PFA: 0.
- Bottom Section:**
 - Detail Panel:** Includes buttons for Hide, Detail Data, Messaging, Unit Status, and Call Status.
 - Table:** A table with columns LIAME, FIAME, MIDDLE, RICKNAME, HOUSE, NSI, STREET, and ADDRESS2. The last row is highlighted in blue, showing AARON, JOHN, TESTY, BIG GUY, 99, E, LONGWOOD AVE.
 - Status Bar:** Shows Messaging CONNECTED, Dispatch CONNECTED, and 17 Unapproved.

CODY Mobile 7™ -- Main Interface with Names Tab Open & Officer Safety Alert Showing

Cody Systems Mobile 7

File Messaging Programs Utilities Settings Help

Network Status: **Connected**

Unit ID: 101

Search Cancel Execute Stop First Prior Next Last Insert Post Cancel

Names Incidents I.R.F. Vehicles Business Property Citations GEO DB Search Officer Logs

Incident Report Form (Record 0/135)

Current Log #: **P1-06-000700** Print to Server

Incident Report Form Comments / Narrative

Police Dept. Officer ID: [] Incident Report Form

☐ Investigation ☐ Accident ☐ Arrests Made ☐ Suspects Record Num. []

1. Log Number P1-06-000700	1a. Incident 12-029847	1b. File Number 12098-0987	1c. Case Number []	2. UCR 03A6
3. Incident Type 03A6 ARMED ROBBERY - BANK				2. UCR ROB-GUN-BANK
4. Dispatcher 0001	5. Source 911	6. District E1	7. Status CLEAR	
8. Date Received 12/8/2006	8a. Rcvd 0900	8b. Disp. 0902	8c. Arrived 0915	8d. Cleared 0930
9. Disposition CLEAR CLEARED				
Incident Occurred At/Between 12/8/2006 0845 AND 12/8/2006 0855				
10. Location 1005 E HANOVER		10a. Address 2 /Cross Street 200		10b. Intersection <input type="checkbox"/>
POTTSTOWN PA 19464		HIGH		
11. Premise Code BANK FINANCIAL INSTITUTION		12. Business []		
13. Modus Operandi Coding				
ENTRY []	VICTIM []			
EXIT []	PROPERTY []			
METHOD []	AREA []			
TIMEOFDAY MORN Morning (5 AM To Noon)				

☐ Approved [] []

codya Messaging **CONNECTED** Dispatch **CONNECTED** 1 incidents are waiting

CODY Mobile 7™ -- Main Interface with Field Incident Report Entry Screen open

More Info:

CODY Systems -- 800.361.0668 or info@codysystems.com
Please visit us on the web at www.codysystems.com

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